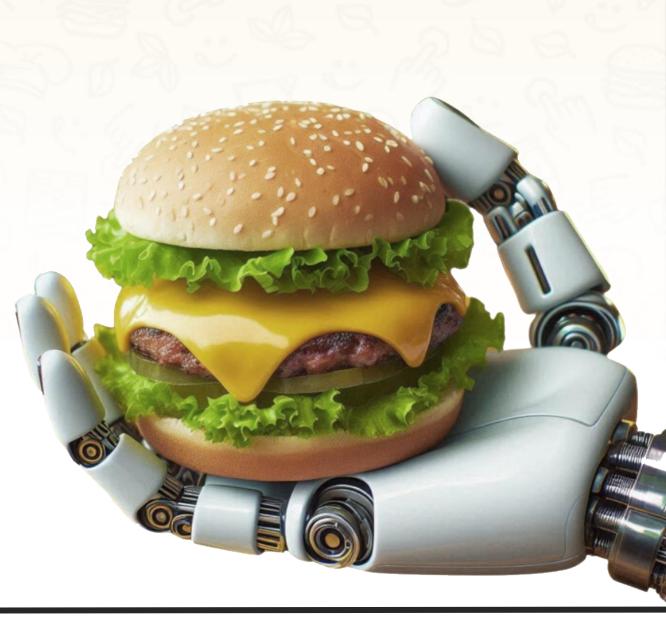
Savor Eat

COMPANY DECK

Al's Future is surprisingly tasty.

SVRT: TASE



JULY 2024

Notice Re: Fair Disclosure and Forward-Looking Statements Disclaimers

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MARKET POTENTIAL & BUSINESS OPPORTUNITY



Plant-Based Market expected to reach 77.8B \$ in 2025 ⁽⁴⁾ The market size of burger restaurants increased to 166.1B \$ in 2022 ⁽²⁾

The value of AI in the restaurant industry is projected to reach \$6.5 billion by 2027



THE PAIN – LABOR SHORTAGE

Labor shortages continue to be the biggest pain point across Food Service.

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There are **3 MILLION MORE JOB** openings than workers in the U.S. alone ⁽¹⁾. LABOR SHORTAGE 9 million US jobs open, only 6 million job seekers (1)

HIGH TURNOVER

+144% employee turnover in quick-serve restaurants (2)

THE REQUIRED SOLUTION – ADOPTION OF INNOVATIVE TECH

Most market players agree that innovative tech, especially AI and robotics, solves labor issues in the restaurant industry. Digitizing the supply chain, production, sales, and real-time customer feedback is essential for this integration. SavorEat pioneers real-time data acquisition for AI systems, optimizing supply chain, production, workforce, and marketing to boost food service profitability.





Agrees that INCREASED AUTOMATION

For back-of-house operations would allow staff to focus on more important tasks.¹

Quick-service restaurants plan to make a capital **EXPENDITURE ON TECHNOLOGY**, **INCLUDING AI**, in the coming year.



GAME-CHANGING AI & ROBOTIC PLATFORM



- Smart Robot-Chef powered by AI tech.
- Digitally creates & cooks up to 90 patties per hour
- Advanced SW capabilities can integrate with any online order system.
- Fully automated and easy to operate.



• High-quality meals on the spot at the touch of a button – offering various protein options.

- Enables meal personalization (i.e. fats, protein, doneness levels) leading to greater satisfaction, experience & loyalty.
 - Small footprint.

CHECK OUT THE FUTURE OF FOOD IT'S DELICIOUS.



-

KEY FOOD SERVICE INDUSTRY CHALLENGES



LABOR SHORTAGE CHALLENGES

The SavorEat automatic system boosts food service efficiency and reduce labor costs.



PERFECT TASTE & MENU INCREASE

SavorEat's technology offers diverse menu options with precise preparation, elevating taste to unparalleled levels, all from a single platform!



WASTE & OPERATIONAL EFFICIENCY

SavorEat cuts food waste by 20-30%. Our platform increases efficiency and makes inventory/ingredient management easier by analyzing consumer preferences.



SUSTAINABILITY

SavorEat's products are aligned with consumer demands for sustainable options.



CONSISTENCY & FOOD SAFETY

SavorEat's products are cooked and grilled **automatically using AI technology in a closed system**. This minimizes the chances of allergens and food safety risks. The cloud enables to lock of production if necessary. We reduce microbiological risks and allergen concerns.



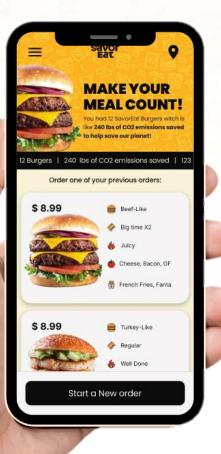
PERSONALIZATION

Personalized nutrition is the future. At this point, we offer protein/ fat preference and more according to the diner's individual needs.

THE POWER OF SAVOREAT'S AI



Equipped with sensors that collect real-time data for precise adjustments



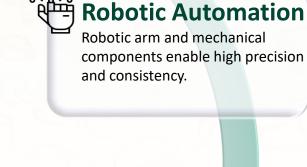
Icons used from FLATICON

Quality Control

Recognize and monitor food items, temperatures, cooking equipment, and surroundings

Machine Learning

Learns from data over time, improving its performance and efficiency.



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Data Analytics

Collects and analyses data which can be used to optimize supply chain and end consumers' experience.

8



Predictive Maintenance

Predict when maintenance is needed based on usage patterns and sensor data.

ONE ROBOT CREATES WIDE VARIETY

Past, Present & Future



Beef, Pork, Turkey Plant-Based Burgers

2021-2023

2023-2024

Hash browns, Cheese & Vegetable Patty, Chocolate Chip Cookies







Real Meat, Poultry & Fish, Falafel, etc.

2024-2025

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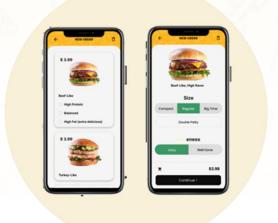
THE JOURNEY OF SAVOREAT



Step 1

SMART ROBOT CHEF

loaded with cartridges and ready to go.



STEP 2

YOU CHOOSE a dish from the menu and pick
YOUR preferences (size, protein, doneness).
Then push the button.



Step 3

Digitally produces & cooks **FRESH DISHES SIMULTANEOUSLY** within a few minutes.



SAVOREAT B2B BUSINESS MODEL

Additional key partnerships to: dnapxe the product pipeline, reduce operational complexities ,and accelerate and expand market penetration.



GO-TO-MARKET

Foodservice market: Quick Service & Fast-casual restaurants, corporate offices, universities, airlines, etc.

Commercialization in the US & Israel, followed by additional markets.



DISTRIBUTION MODEL

External distributors and logistics companies (through strategic partnerships) ĵ**₽**ĵ

REVENUE MODEL

Leasing of Robot Chefs (Robot as a Service RaaS) Sale of cartridges for the production of a variety of food products

Commercialization during Q4 2024



SAVOREAT B2C BUSINESS MODEL

GO-TO-MARKET

DISTRIBUTION MODEL

REVENUE MODEL

Home appliance market: Offering consumers cartridges for home use and personalized meals on the spot. External distributors

External distributors and logistics companies (can be thru strategic partnerships)

Additional key partnerships to: expand the product pipeline, reduce operational complexities, and accelerate and expand market penetration.

Most of the profits come from the sale of the cartridges. Commercialization during 2029

The information about the Business Model, Revenue Model, Distribution Model, and Go-To-Market is forward-looking information, and as such the company has no control over it and it may be significantly different from what the company initially estimated



SAVOREAT'S FINANCIAL DATA

RESOURCES

\$22.8M raised, including:

- \$13M through IPO on TASE
- in addition, the company received the Israeli Innovation Authority approvals for grants in total sum of approximately \$2.6 M for the developments of the company's product.
- The fundraising also includes \$0.5 million from a German investment fund - See also Instant Reporting at the link <u>attached</u>

MAIN INVESTORS

- Millenium Food-Tech
- Mor Investment House
- Meitav Dash
- 2b AHEAD Ventures

THE CAPITAL RAISED IS DEDICATED TO

R&D:

- Completing development of Robot Chef solution 2.0
- Strengthening the company's intellectual property assets
- Continued development of additional food products and expanding personalization options.

COMMERCIALIZATION & BOARD DECISIONS:

- Establishment of operations in the target market
- Preparation for commercialization in the US and Israeli markets
- Production trials and scale-up
- Brand-building, PR, and expanding media coverage

DELICIOUS RETURNS

Platform Return on Investment



20-30% Cut in Food Waste

Industry wastes about 25-40% of food on average. ⁽¹⁾



300\$ Cost Saving per day

Including labor, waste, and electricity-saving



LIFT In menu innovation

One platform variety of food products-



BOOST In Customer Satisfaction

Proven lift in customer satisfaction.



Savor Eat Platform pays for itself in under one year on cost savings alone!

SUCCESSFUL COMMERCIAL PILOTS



















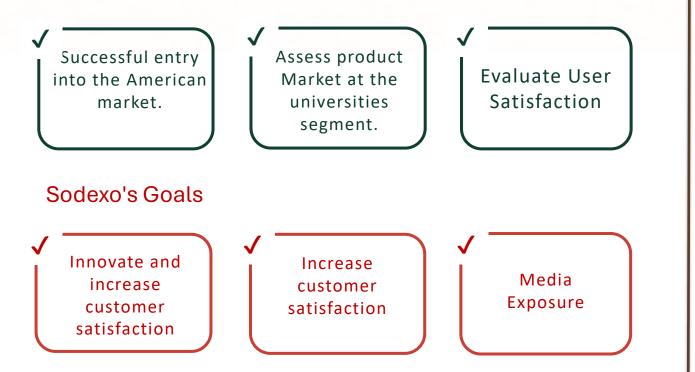
TASTED





Sodexo is a global food service leader, operating in over 45 countries and serving nearly 80 million consumers daily. Their operations span industries from healthcare to education.

SavorEat's Goals



We are thrilled to partner with a company making waves in the foodservice robotics industry. SavorEat's unique mission to bring customizable solutions perfectly fits our vision.

> "THE BEST PLANT-BASED AT DU. WE WILL BE HERE EVERY DAY."

Moses DeBord, VP Sodexo Campus

Denver University Student

NUMBERS - SODEXO / DENVER

THE PROGRAM

3 PLANT-BASED BURGER OPTIONS

6 MONTHS SEP '23 - FEB '24 LUNCH | DINING HALL

3000+ MEALS SERVED

100+

FEEDBACK FORMS RECEIVED











YARZIN SELLA Management & Holdings

Yarzin-Sella provides exclusive corporate dining services for high-tech companies like Meta, Google, and Monday

SavorEat's Goals Corporate Segment Evaluate User products Satisfaction assessment. **YARZIN SELLA Goals** Provide high-Promote Innovate to healthier food end meat increase customer consumption alternatives satisfaction.

YARZIN SELLA Customers:



NUMBERS - YARZIN SELLA

3 PLANT-BASED BURGER OPTIONS

20 Days 3 Locations

1500+ MEALS SERVED





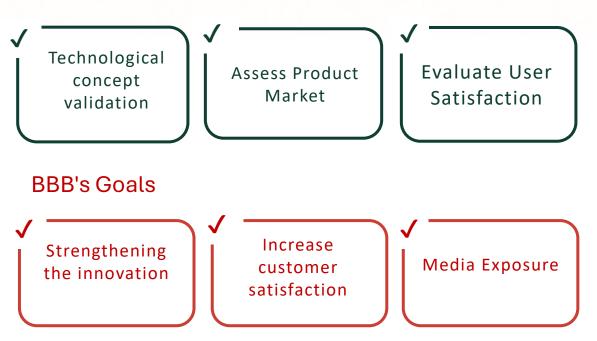




B B B QUALITY TIME

BBB is a leading US diner-style burger chain in Israel, with nearly 100 family-style restaurants nationwide

SavorEat's Goals



BBB Customers:

"loved everything - the experience, the ordering process in the app, the taste ." WE NEED IT." "WOW!! We're really surprised, pleasantly surprised."

20

NUMBERS- BBB

THE PROGRAM

3 PLANT-BASED BURGER OPTIONS

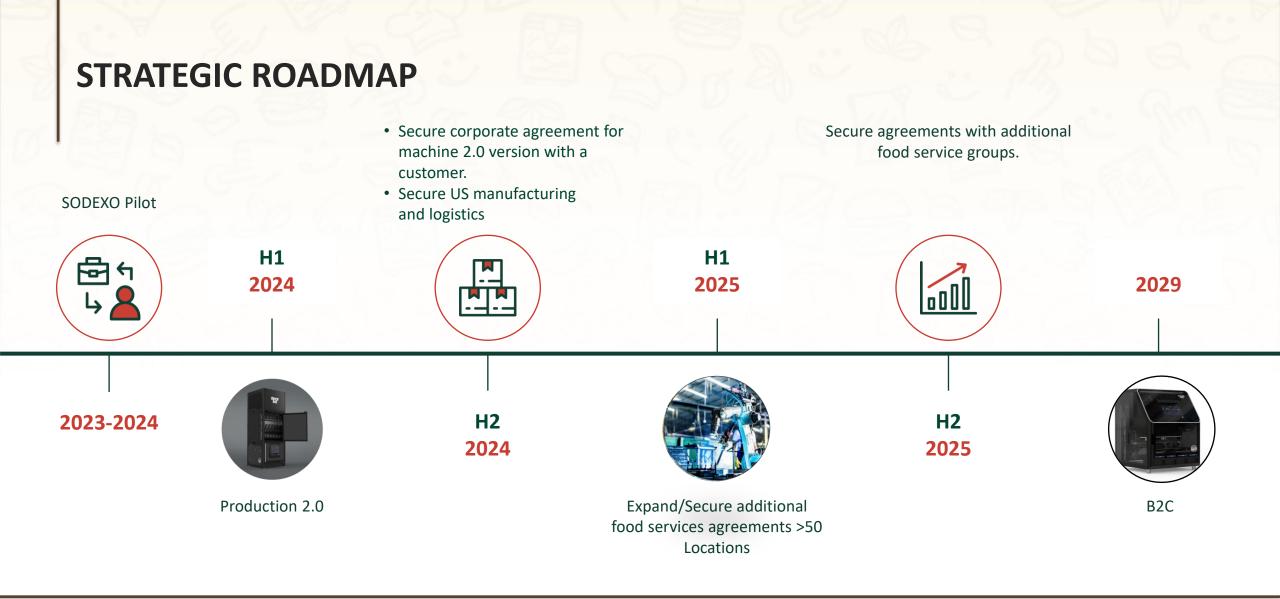
First activity among a wide audience

1000+

MEALS SERVED



OUR SCORES	
8.6/10	SAVOREAT PERSONALIZATION CONCEPT
8.2 /10	LIKELIHOOD TO RECOMMEND SCORE
8.1 /10	SAVOREAT OVERALL EXPERIENCE SCORE
6 MINUTES	AVERAGE SERVING TIME
I	



(*) Forward-looking Statements Disclaimer: The information included in this slide contain forward-looking statements which may cause actual activities, results, events and/or achievements to be materially different from those expressed or implied by such forward-looking statements due to realization of one or more of the Company's Main Risk Factors.

SAVOREAT SUBSIDIARY

EGG'N'UP DEVELOPS REVOLUTIONARY PLANT-BASED, MULTIFUNCTIONAL, CLEAN-LABEL EGG REPLACEMENT SOLUTIONS FOR THE FOOD INDUSTRY.

Thanks to proprietary know-how – derived from SavorEat's IP - and unique plant-based formulations, Egg'n'Up innovative egg replacers perfectly emulate the versatile functionality of eggs while maintaining 100% clean-label products.

This breakthrough presents the gold standard the food industry requireds to remove eggs entirely from products.

- SavorEat has 82% of shares in the company.
- Egg'n'Up raised **\$2.34M** in a pre-seed round of funding (\$8M pre-money valuation).
- The company received the Israel Innovation Authority approvals for grants in total sum of **\$0.8M**.



EGG'N'UP STATUS

- Developed multiple prototypes of egg replacements for different food applications
- Developed prototypes of the final forms of the egg substitutes: in powder & liquid for the End-Users
- Successful trials with leading food manufacturers (Global & Local)
- Successful <u>industrial</u> trials for producing end products with food manufacturers
- Established operational capacities (production capacity 600 – 1000 tons annually)
- A SAFE funding round has been launched (\$200K, Oct.23 a private investor)



SAVOREAT MANAGEMENT LEAD



Ms. Rachel Vizman CEO & Co-founder

Beyond Air ROSETTA GENOMICS" ROSETTA GENOMICS



Prof. Oded Shoseyov CSO & Co-tounder



/Ir. Yossi Hatar CFO





IFF



THE BOTTOM LINE

- Patented IP addresses key food industry challenges: labor, operations, waste, and sustainability.
- Game-changing platform resolving key foodservice challenges: waste, labor, and operations.
- Commercialization: Q4 '24
- Major Partners are already on board.
- Machine & Food Cartridge Business Model: majority of revenue.





savor Eat



TRULY

DELICIOUS



SUSTAINABLE



COMPLETELY

TOTALLY AUTOMATED COMPLETELY



Rachel Vizman, CO FOUNDER & CEO

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