Savor







AUTOMATED





A game-changing platform.



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SavorEat



SavorEat is developing plant-based alternative products that feel and taste as close as possible to real meat.



The product will be made by a smart robot, combining food, science, digital manufacturing technologies, and an integrated cooking system.



The company's vision is to provide a customized, tasty, and healthy solution while solving significant challenges which the company has identified in the rapidly evolving meat alternatives market.



Uniquely personalized. Always forward thinking. Healthy. That's SavorEat.





Three Major Trends Driving the Meat Alternative Industry



- The cost of slowdown in the global economy caused by COVID-19
- > \$55 billion annual cost caused by other food contamination





- By 2050, food production should increase by at least 56%
- In 2050, we'll need to feed 10 billion people
- Environmental and moral issues continue to concern consumers

Goal: Better for the Planet



- Americans are actively seeking alternatives to animal products.
- Animal proteins are perceived as a high-fat saturated food, while plant proteins are rich in healthier dietary fibers, unsaturated fats, and antioxidants

Goal: Better for the Customer

Sources: (1) Nielsen, WeForum, GFI



Market potential and the business opportunity

Plant-based meat alternative segment is growing by

43%



Leap in investments

 Plant-based alternative protein companies received \$2.1 billion in investments in 2020—the most capital raised in any single year in the industry's history and more than three times the \$667 million raised in 2019

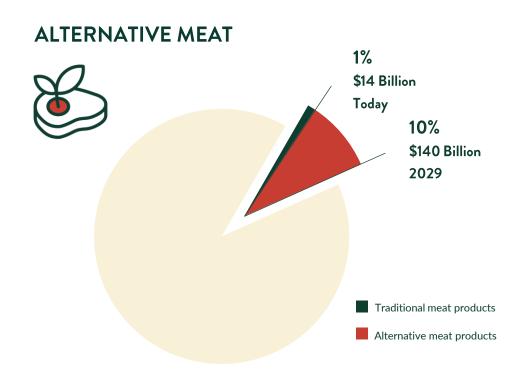


Sales are on the growth

Plant-based foods sales have grown 43 percent in the past two years-nine times faster than total food sales.



Trends = Evolution

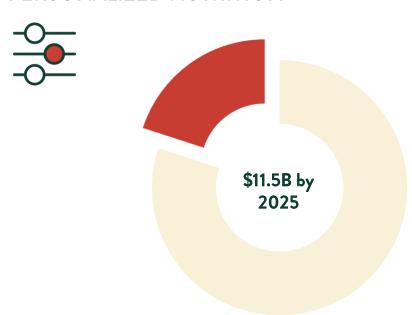




- Today the meat alternatives industry is estimated at about \$1 billion
- By 2029, it will reach up to 10% of the global meat market about \$140 billion

Sources: (1) Barclays, (2) Epsilon

PERSONALIZED NUTRITION



- 80% of consumers today are more likely to make a purchase when brands offer personalized experiences²
- This approach is also becoming common in the food industry



Industry Challenges... and SavorEat Solutions



1. MAKING IT PERSONAL

Industrial products usually have specific and limited range predetermined in the production; The company, following global trend, will enable the production of customized products on the spot.



3. BEING SAFE

The product will be cooked right before serving as an integral part of the production process and without human touch, thus minimizing microbiological risks and allergen concerns



2. GETTING THE TASTE (AND TEXTURE)

Most meat alternatives have a homogeneous texture which affects the overall experience of the dish; The company's technology will enable the production of a heterogeneous texture close to meat.



4. BEING SUSTAINABLE

SavorEat's products are in-line with consumer demands for sustainable options.



The Technological Groundwork

Tasty + Personal = Incomparable

Compose YOUR OWN fresh & savory product on the spot and without human touch — in minutes!

Smart Robot:

Proprietary digital manufacturing technology in an automatic cooking machine



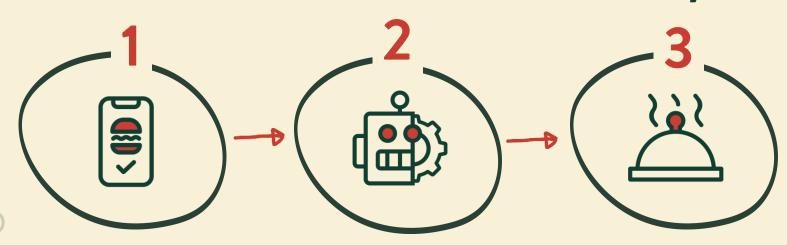
Purely plant-based ingredients combined with a proprietary ingredient

Full IoT Solution

Advanced tech allows us to store and process all customer-preference data



The Six-Minute SavorEat Journey



YOU choose a dish from the menu, and pick YOUR preferences (size, protein, doneness). Then push the button.

Load cartridges into our

SMART-ROBOT.

And let it go to work.

Produce & cook fresh dishes simultaneously within a few minutes.

OUR PLANT-BASED MEALS HAVE NO

Cholesterol

Hormones

Antibiotics

Preservatives

Gluten

Allergens





Business Model & Go-to-Market

GO-TO-MARKET

- Food Service and HoReCa, B2B
- Global and local markets
- Sale of Smart Robot and cartridges
- Plant-based burger patty (other products are in development)

DISTRIBUTION MODEL



The Razor Blade Model

PRICE POINT

- Cartridges
- Smart Robot Chef
- .

Revenue Model: mainly derived from cartridges

Our First Product: The Burger







3 Simultaneous Dishes in an average of...
6 Total Minutes



SavorEat smart robot





SavorEat smart robot





Timeline: So Far



- Company establishment
- Product development

2018



- Raised seed round
- Initiated the development of our second prototype

2019



2016

Research initiation at the Hebrew University



2019

- 1st prototype production for R&D
- The world's first printed meatless burger



2020

- Established strategic partnerships with restaurant chains
- Received the Israeli Innovation Authority support
- Raised A round, \$5.5M
- IPO in the TASÉ, \$12.5M
- Collaboration with a leading corporation from the food industry for the joint development of formulations

- Development of an advanced Robot Chef version and formulation
- Consumers tasting tests
- Cartridges Production agreement
- Established strategic partnerships with Sodexo
- Pilot at BBB

2021

Timeline: Going Forward



Production for Commercialization

2023



2022

- Additional consumers pilot
- Commercialization preparations
- Agreements with potential customers



2024

B2C offerings in multiple varieties



Today's Technology is Evolving

	Savor	IMPOSSIBLE"	BEYOND MEAT	MEMPHIS M E A T S	redefine meat	NOVA MEAT
Source	Plant-based	Plant-based	Plant-based	Cultured meat	Plant-based	Plant-based
No GMO	✓	×	✓	×	✓	✓
Nutritiona	✓	✓	✓	✓	✓	✓
Cooking Capabilities	✓	×	×	×	×	×
Personalization	✓	×	×	×	✓	✓

Potential Products

The solution that SavorEat is developing is expected to enable the company to produce a variety of quality alternatives to animal-derived products, such as:

- Meatless chicken breast
- Meatless shawarma/döner kabab
- Lam and pork alternatives
- Minced meat alternative
- Sea food alternatives







First Up: Potential B2B Customers

- Restaurants, diners, burger restaurants' chains
- Food trucks
- Institutional kitchens: workplaces, hotels, schools, etc.
- Airlines

Beyond: Potential B2C Customers

- Homes
- RVs
- New shelf products from the SavorEat brand





Intellectual Property

- 3-Dimensional Printing of Food PCT/IL2016/050731.
 Status: national phase
- Australia Patent Authority patent for the printing method, Patent
 Number: 2016290223
- 1 core patent application (projected expiry of any issued patents:2033)
- The invention concerns a process and system for the production of a nutritional low- calorie food product, and food products printing
- The company holds an exclusive license from the Hebrew University
 for commercial use of the invention covered by the above patent
- A unique know-how for the production of an innovative raw material that will be used in the company products



The Team: Our "All Star" Kitchen



Mrs. Racheli Vizman CO-FOUNDER AND CEO, B.SC., MBA







Prof. Oded Shoseyov CO-FOUNDER AND CSO



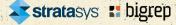








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FRUTAROM



The Board



Ms. Racheli Vizman







Prof. Oded Shoseyov















Mr. Chanan Schneider







Ms. Lori Hanover







Mr. David Grossman







Business Collaborations

BBB Group Sodexo













Thank You — and Happy Eating!

Racheli Vizman, CO-FOUNDER & CEO

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